

# Attention Property Managers: Fast-Track Your Career with the CMCP™ Certification



**The Certified Manager of Commercial Properties™ (CMCP™) is for early-career property managers who want an extra advantage in the workplace.**

Finally, a professional certification that provides early recognition for foundational knowledge and guides the next generation of property managers toward greater responsibility and success in their careers: the Certified Manager of Commercial Properties™ (CMCP™).

#### **Discover the CMCP™ Advantage**

- Instantly communicates your ability to be an effective property manager with a strong understanding of the responsibilities of the role
- Signals to employers that you have the potential to advance and grow in your career and can navigate the fast-changing world of commercial real estate
- Offers recognition early in your career and increases your value to your company

**Attention, Employers:**  
CMCP™ is also *your* resource  
for onboarding new property  
managers and assessing  
industry knowledge and  
career potential!

**Qualify with as little as one year of experience and 30 hours of property management education from any source! Visit [www.creci.org](http://www.creci.org) for eligibility information.**

**For more information and to apply, visit [www.creci.org](http://www.creci.org).**

Scholarships also available from the BOMA Foundation. Contact [achisholm@boma.org](mailto:achisholm@boma.org).



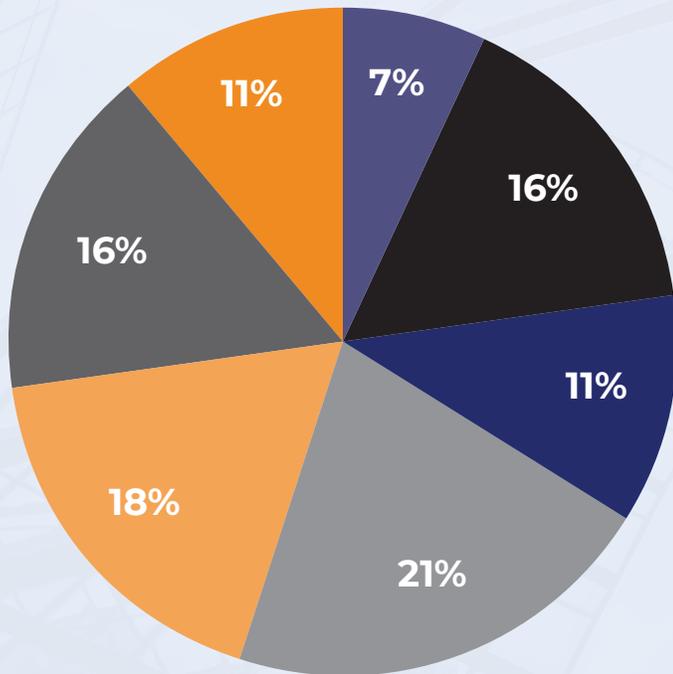
CMCP™ is administered through the Commercial Real Estate Certification Institute™ (CRECI™) and backed by BOMA International and BOMI Certification, Inc., market leaders in commercial real estate education and training.

# The New Gold Standard for Early-Career Property Managers



## The CMCP™ Exam Reflects Industry Best Practices

The CMCP™ exam is based on rigorous standards and ongoing research. Exam questions reflect the body of knowledge necessary for a successful career in commercial property management. The exam results provide a summary analysis of core strengths and areas for additional training consideration.



- 7% Integrated Competencies**  
Innovation, organization, service orientation, communication
- 16% Financial Acumen**  
Accounting principles, financial management and reporting, capital projects
- 11% External Relationships**  
Asset manager, professional networking, civic involvement, media relations
- 21% Building Maintenance**  
Building systems, contract strategies, project management, property maintenance, capital projects
- 18% Policies & Procedures**  
Risk management, voluntary and regulatory compliance, ethical best practices and security
- 16% Internal Relationships**  
Owners, occupants, staff, vendors
- 11% Leasing**  
Lease management, execution and terminology

### How to Complete the Necessary Training

- BOMA and BOMI's CMCP™ Exam Preparation Course and other courses from BOMA, BOMI and BOMA local associations
- Real estate licensing or corporate training programs
- Courses from other real estate associations, organizations and institutions offering CRE education and training



**Mick Newell, CMCP, CPM**  
General Manager, Washington Holdings, Seattle, WA

“The CMCP sets me apart from other property managers and gives me the confidence and knowledge to more effectively communicate with owners, tenants and prospective tenants at my building.”

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